

# INNIO



## Second Quarter 2026 Results

July 28, 2026

# Today's Agenda

**01** Company Highlights

**04** Summary

**02** Q2 Business Update

**03** Financial Results

# Disclaimer

## Forward-Looking Statements

This presentation includes forward-looking statements within the meaning of the safe harbor provisions of the Private Securities Litigation Reform Act of 1995. All statements other than statements of historical fact contained in this presentation, including statements regarding our future results of operations and financial position, industry dynamics, business strategy and plans, our objectives for future operations and, our engines' long-term performance, industry expectations for gas prices, the expected growth and future performance of our Services segment, our capacity expansion and future production capacity, and our expectations for our future revenue, Adjusted EBITDA and Adjusted EBITDA Margin, are forward-looking statements. In some cases, you can identify forward-looking statements by terms such as “may,” “will,” “should,” “aim,” “expect,” “plan,” “anticipate,” “could,” “intend,” “target,” “project,” “contemplate,” “believe,” “estimate,” “predict,” “potential” or “continue” or the negative of these words or other similar terms or expressions that are intended to identify forward-looking statements.

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The forward-looking statements included in this presentation are made only as of the date hereof. The Company undertakes no obligation to update any forward-looking statements for any reason after the date of this presentation to conform these statements to actual results or to changes in our expectations, except as may be required by law.

## Financial Information and Non-GAAP Measures

We report under accounting principles generally accepted in the United States (“U.S. GAAP”). We maintain our financial books and records and publish our consolidated financial statements in U.S. dollars, which is our reporting currency.

This presentation also contains certain supplemental financial measures that are not calculated under U.S. GAAP, including but not limited to Adjusted EBITDA, Adjusted EBITDA Margin, Adjusted Net Income, Diluted Adjusted EPS, Adjusted EBITDA - Capex, Free Cashflow, Free Cashflow Conversion and Cash Conversion. These non-GAAP financial measures are in addition to, and not as a substitute for or superior to, measures of financial performance prepared in accordance with GAAP. There are a number of limitations related to the use of these non-GAAP financial measures versus their nearest GAAP equivalents. For example, other companies may calculate non-GAAP financial measures differently or may use other measures to evaluate their performance, all of which could reduce the usefulness of our non-GAAP financial measures as tools for comparison. Furthermore, the non-GAAP financial measures presented herein may not be presented in our future SEC filings. See the Appendix to this presentation for the definition and reconciliation of each such non-GAAP financial measure to its most directly comparable GAAP measure.

# Substantial progress made since IPO while building momentum

## Record Q2'26 results

- Equipment Order Intake<sup>1</sup>: **\$2.3bn, +316%** year-over-year
- Equipment Order Backlog<sup>1</sup>: **\$6.6bn, +279%** year-over-year
- Equipment Revenue: **\$569m, +61%** year-over-year
- Total Revenue: **\$938m, +42%** year-over-year
- Adj. EBITDA<sup>1</sup>: **\$172m, +20%** year-over-year

## Powering the global energy demand

- INNIO offers a differentiated engine platform for many applications
- Securing key orders to fulfill data center demand
- Self-funded capacity expansion on track



# Company Highlights

# 01



# INNIO in numbers: 2025

JENBACHER

INNIO

Waukesha



**~\$2.6bn**

Revenue



**~\$549m**

Adj. EBITDA<sup>1</sup>  
(~21% margin)



**~70%**

Cash Conversion<sup>1</sup>



**~100**

Countries Served



**~5,000**

FTEs

## Equipment

**52% of Revenue**  
**35% of Adj. Segment EBITDA**

## Services

**48% of Revenue**  
**65% of Adj. Segment EBITDA**

### Data Center

**~59% of  
Equip. Order Intake<sup>1</sup>**

### Power Solutions

**~35% of  
Equip. Order Intake<sup>1</sup>**

### Compression

**~6% of  
Equip. Order Intake<sup>1</sup>**

## Services



Note: All figures as of 31st December 2025, unless otherwise noted. <sup>1</sup> Adjusted EBITDA, Adjusted EBITDA Margin, and Cash Conversion are non-GAAP measures. Equipment Order Intake is a KPI. Please see appendix for further details on reconciliations and definitions of our non-GAAP measures and KPIs.

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# Multi-year revenue visibility from record backlog feeds INNIO's high-margin Services flywheel

## Equipment

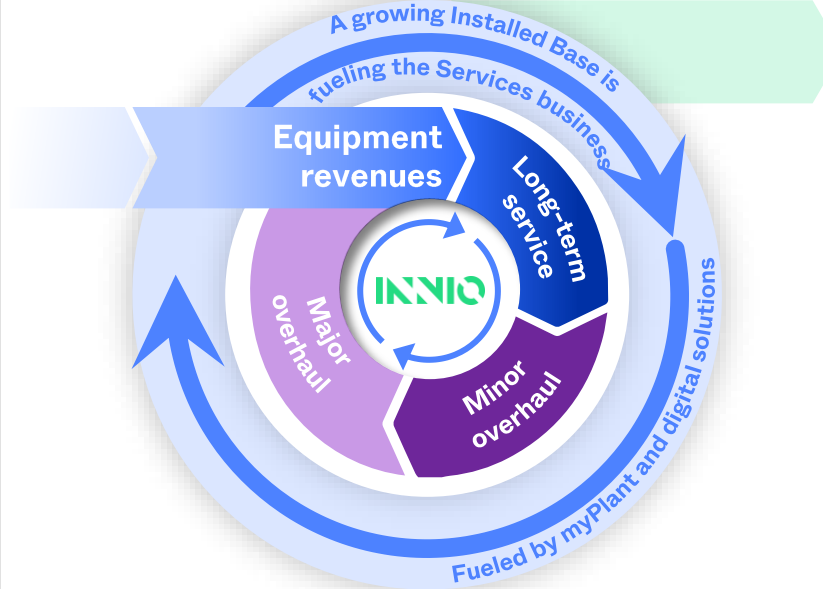
Equipment Order Intake<sup>1</sup>  
**\$3.9bn** **\$6.6bn**  
 FY25A LTM Q2'26

Equipment Revenue  
**\$1.4bn** **\$1.7bn**  
 FY25A LTM Q2'26

Book-to-Bill Ratio  
**2.8x** **3.9x**  
 FY25A LTM Q2'26

## Flywheel

Equipment revenue fuels Services growth



~44 GW Installed Base<sup>1,2</sup>

## Services

Revenue  
**\$1.3bn** **\$1.4bn**  
 FY25A LTM Q2'26

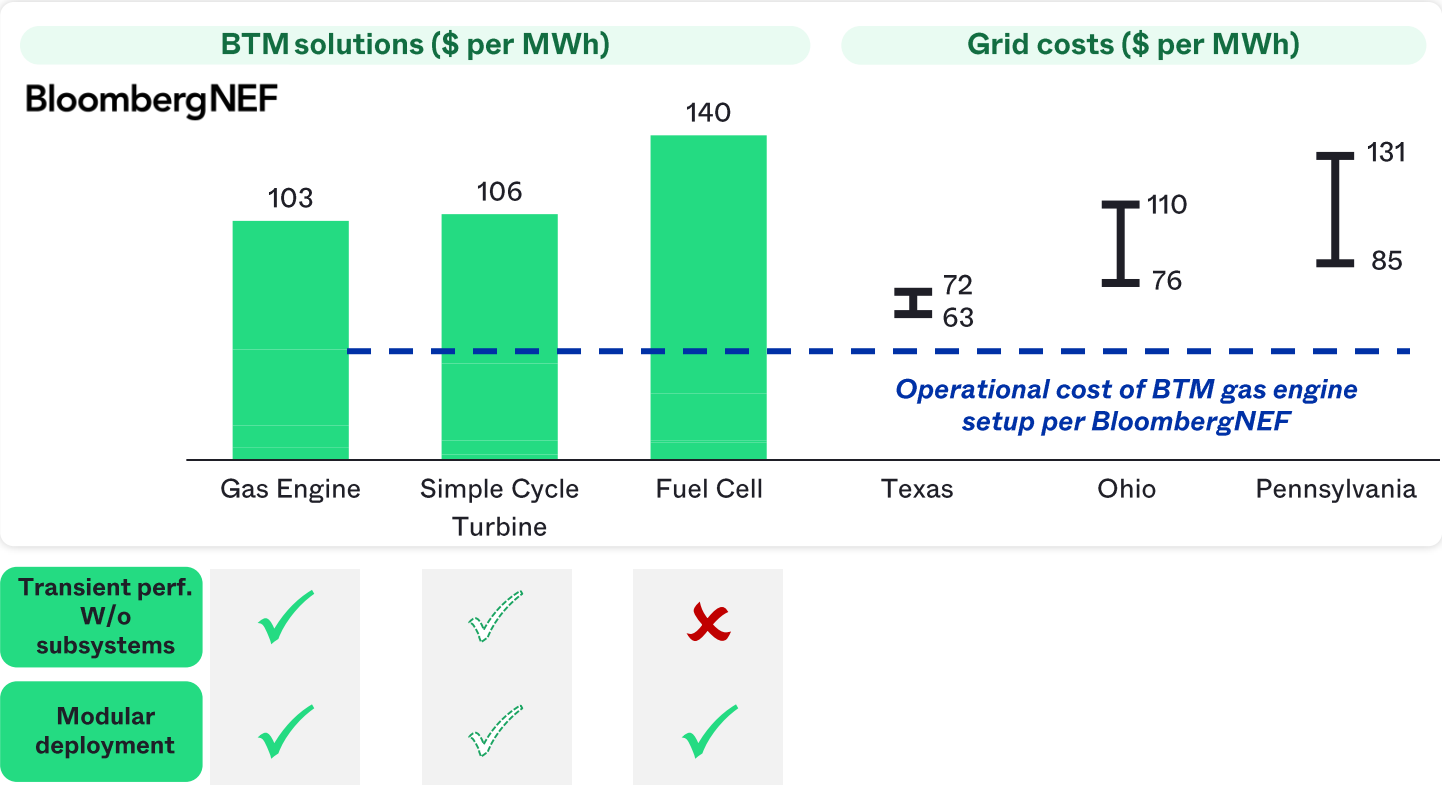
Adj. Segment EBITDA Margin  
**~29%** **~30%**  
 FY25A LTM Q2'26

Adj. Segment EBITDA earned based on Equipment sales<sup>3,4</sup>  
**~2.5x**

Q2'26 Equipment Order Backlog<sup>1</sup> of \$6.6bn provides substantial visibility for the coming years of the high-margin Services business

# Gas engines are a cost-saving behind-the-meter (BTM) technology. Once installed, operational cost is below grid cost

## Levelized cost of electricity (LCOE) comparison<sup>1</sup>



## Key advantages against grid



INNIO engines have favorable levelized cost of electricity



Grid prices expected to structurally increase as data centers are asked to absorb build-out costs



Regulation is driving BTM commitments by DCs (Ratepayer Protection Pledge)



Sunk BTM capex locks in significant economic advantage compared to grid alternative



Inferior power quality of grid requires additional capex & BTM infrastructure to meet power requirements

Even IF grid power may become available, we believe INNIO remains the lower cost option driven by avoided grid charges, efficiency, modularity, and lower overbuild

# Q2 2026 Business Update

# 02



## Second Quarter 2026 Highlights

**\$2.3bn**

**Equipment  
Order Intake<sup>1</sup>**

**+316% yoy**

**\$569m**

**Equipment  
Revenue**

**+61% yoy**

**\$938m**

**Total  
Revenue**

**+42% yoy**

**\$172m**

**Adj.  
EBITDA<sup>1</sup>**

**+20% yoy**

# Q2'26 order commentary

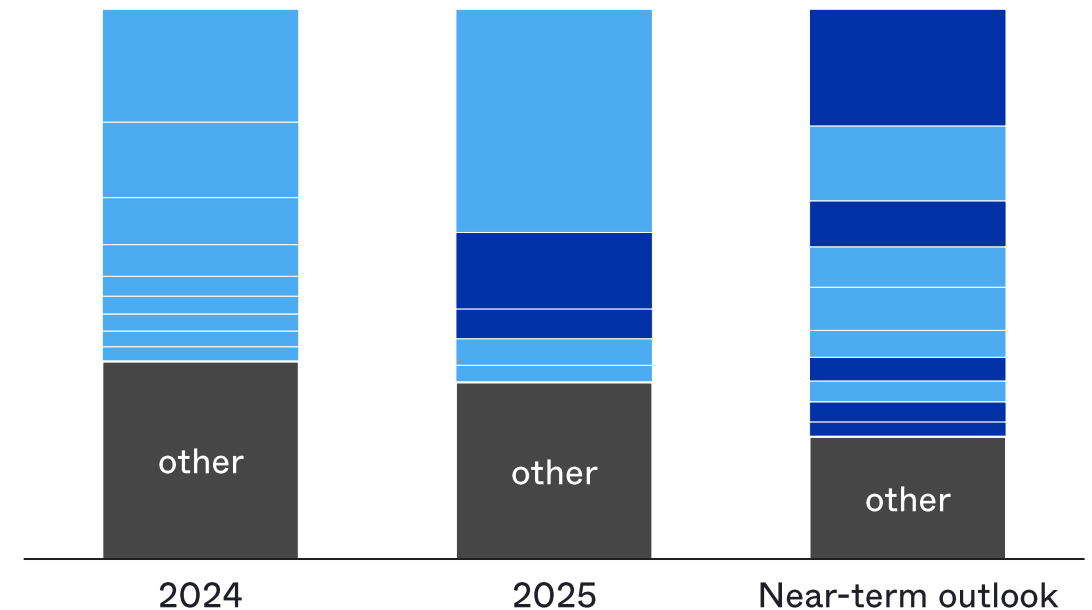
## Q2'26 order dynamics

- Equipment Order Intake<sup>1</sup> of \$2.3bn in Q2'26, up 316% y/y — strongest quarter to date, driven by continued data center demand
- Follow-on orders from a hyperscaler and colocation providers (direct and indirect) for phased build-outs — repeat purchasing validates product performance and delivery track record
- Exceptional order activity also in Power Solutions and Compression business lines
- Customer base continues to broaden — near-term outlook shows new accounts entering the top-customer profile

## Resulting customer profile

### Top customers by Equipment Order Intake<sup>1</sup>

Each bucket represents a unique customer representing >2.5% of total Equipment Order Intake<sup>1</sup> for the period



Existing customers New customers vs. prior bar<sup>2</sup>

# Q2'26 landmark order

- Secured 1.1 GW prime power order from new customer
- Customer is a developer and operator of mega-scale data centers
- INNIO's J624 gas engine expected to deliver resilient, scalable, and efficient behind-the-meter power generation
- Phased, multi-year delivery schedule



# Financial Results

# 03



# Q2 2026 key messages

1

Accelerating demand across all business lines: Q2 Equipment Order Intake<sup>1</sup> up >300% YoY

2

Disciplined backlog execution driving growth across Equipment and Services

3

Capacity expansion projects across the U.S. and EU are already driving output growth

4

FY26E Adj. EBITDA<sup>1</sup> guidance<sup>2</sup> of \$720M–\$740M, +33% at midpoint vs. FY25A

Order momentum, execution, and investment help to support FY26E guidance

# Financial snapshot

| (\$m)                                | Q2'25 | Q2'26 | yoy %    | '25 YTD | '26 YTD | yoy %    | Q2'26 dynamics                                                                                                                     |
|--------------------------------------|-------|-------|----------|---------|---------|----------|------------------------------------------------------------------------------------------------------------------------------------|
| Equipment Order Intake <sup>1</sup>  | 550   | 2,290 | +316%    | 1,203   | 3,908   | +225%    | Strong momentum across all business lines, with Equipment book-to-bill at 4.4x in H1'26                                            |
| Equipment Order Backlog <sup>1</sup> | 1,735 | 6,576 | +279%    |         |         |          | Substantial increase in visibility                                                                                                 |
| Total Revenue                        | 660   | 938   | +42%     | 1,154   | 1,606   | +39%     | Successfully executing against ramp up with growth across segments                                                                 |
| Adj. EBITDA <sup>1</sup>             | 144   | 172   | +20%     | 258     | 295     | +14%     | Adj. EBITDA <sup>1</sup> growth and margin <sup>1</sup> constrained by higher share of Equipment segment and investments in growth |
| Adj. EBITDA Margin <sup>1</sup>      | 22%   | 18%   | (3.5)%pt | 22%     | 18%     | (4.1)%pt |                                                                                                                                    |
| Free Cashflow <sup>1</sup>           | 45    | 205   | +352%    | 42      | 342     | +707%    | Free cashflow <sup>1</sup> fueled by strong operating cash development, supporting self-funded growth and capacity expansion       |

Increasing Equipment Order Backlog<sup>1</sup> and solid execution sets the foundation for future accelerated growth

# Backlog and slot reservations provide multi-year visibility and fuel long duration Services business

**>15 GW**

**Q2'26 Combined Equipment Order Backlog<sup>1</sup> and Slot Reservations<sup>2</sup> across Data Center, Power Solutions and Compression business lines**

**More than 4x of Q2'26 LTM Power Delivered<sup>1</sup>**

**~64% of >15 GW related to BTM data center solutions**

**Within Data Center, ~94% related to prime power**

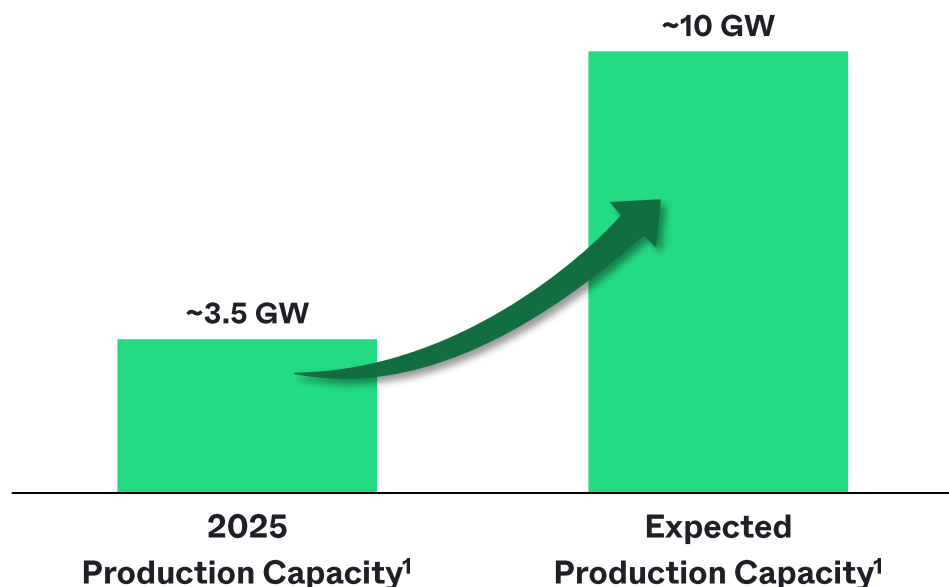
**Expected service intensity substantially above average of current Installed Base<sup>1</sup>**

**Combined Equipment Order Backlog<sup>1</sup> and Slot Reservations of >15 GW give multi-year visibility and feed a growing, high-intensity Services base**

# Ongoing capacity increase to meet growing demand

## Capacity expansion

Targeted growth of production capacity in the coming years



## Achievements to date

### 1 Jenbach, Austria & Hall, Austria



- Construction of new, state-of-the-art assembly line in Jenbach
- De-bottlenecking of Jenbach campus
- Substantial investment in additional machining

### 2 Trenton, NJ & Waller, TX



- New sites for dedicated containerization and packaging efforts

### 3 Waukesha, WI & Welland, ON

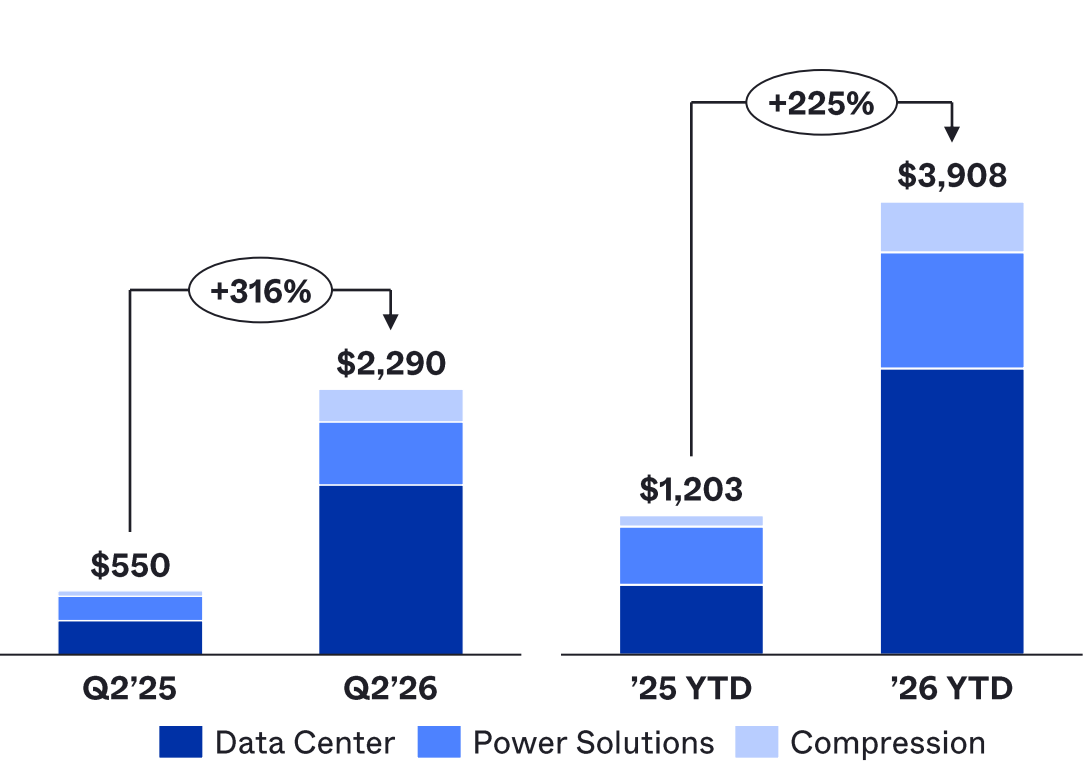


- Ongoing production expansion in Wisconsin and Ontario
- Increasing machining and assembly capabilities

Self-funded capacity expansion is underway to meet growing demand for data center products

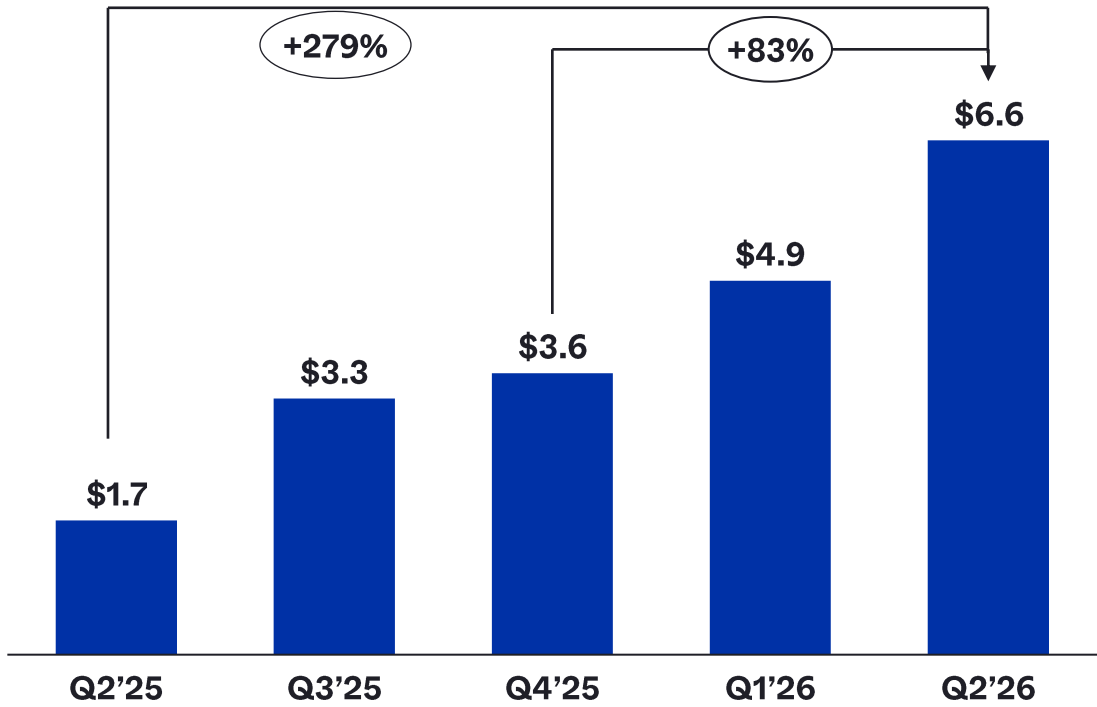
# Equipment Order Intake and Backlog showcase positive momentum

Equipment Order Intake<sup>1</sup> (\$m)



**Broad-based momentum across Data Center, Power Solutions and Compression driving Equipment Order Intake<sup>1</sup>**

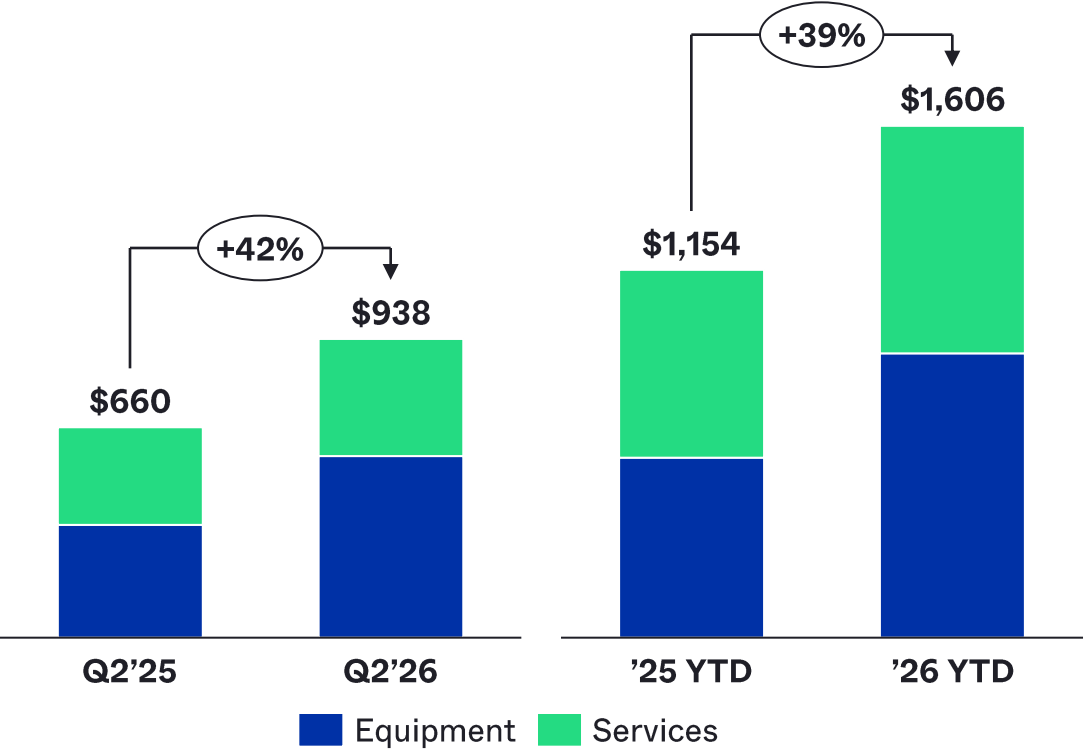
Equipment Order Backlog<sup>1</sup> (\$bn)



**Increasing Equipment Order Backlog<sup>1</sup> provides visibility on topline growth**

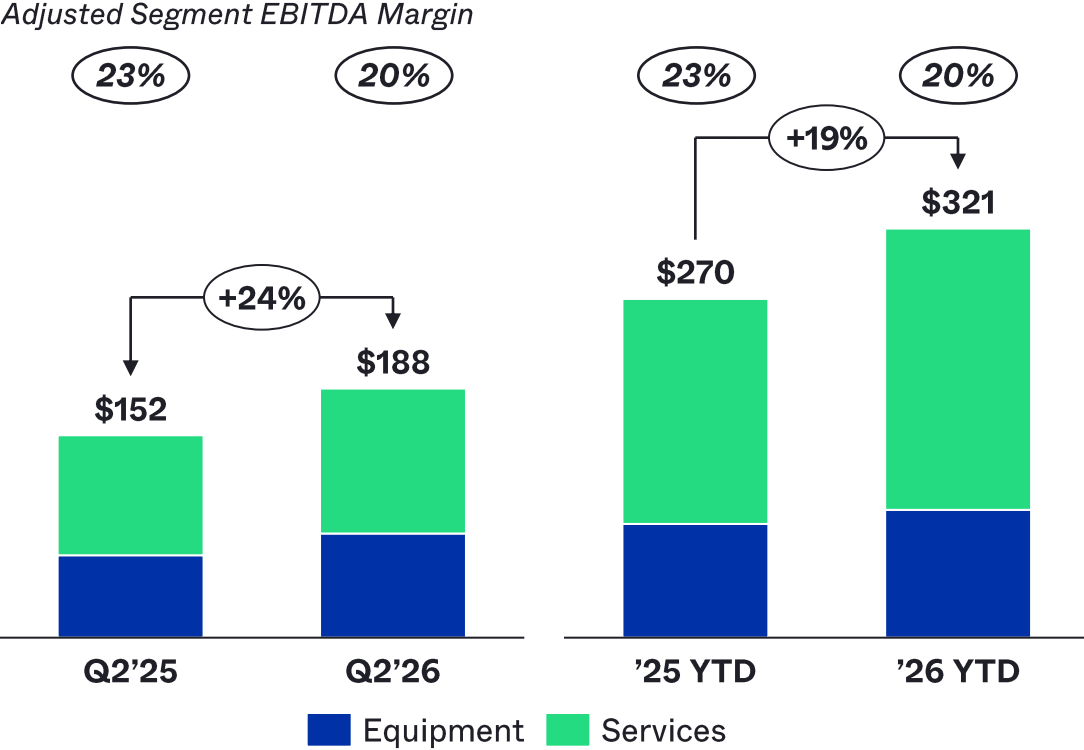
# Continued topline growth and targeted capacity expansions driving long-term scale

Total Revenue (\$m)



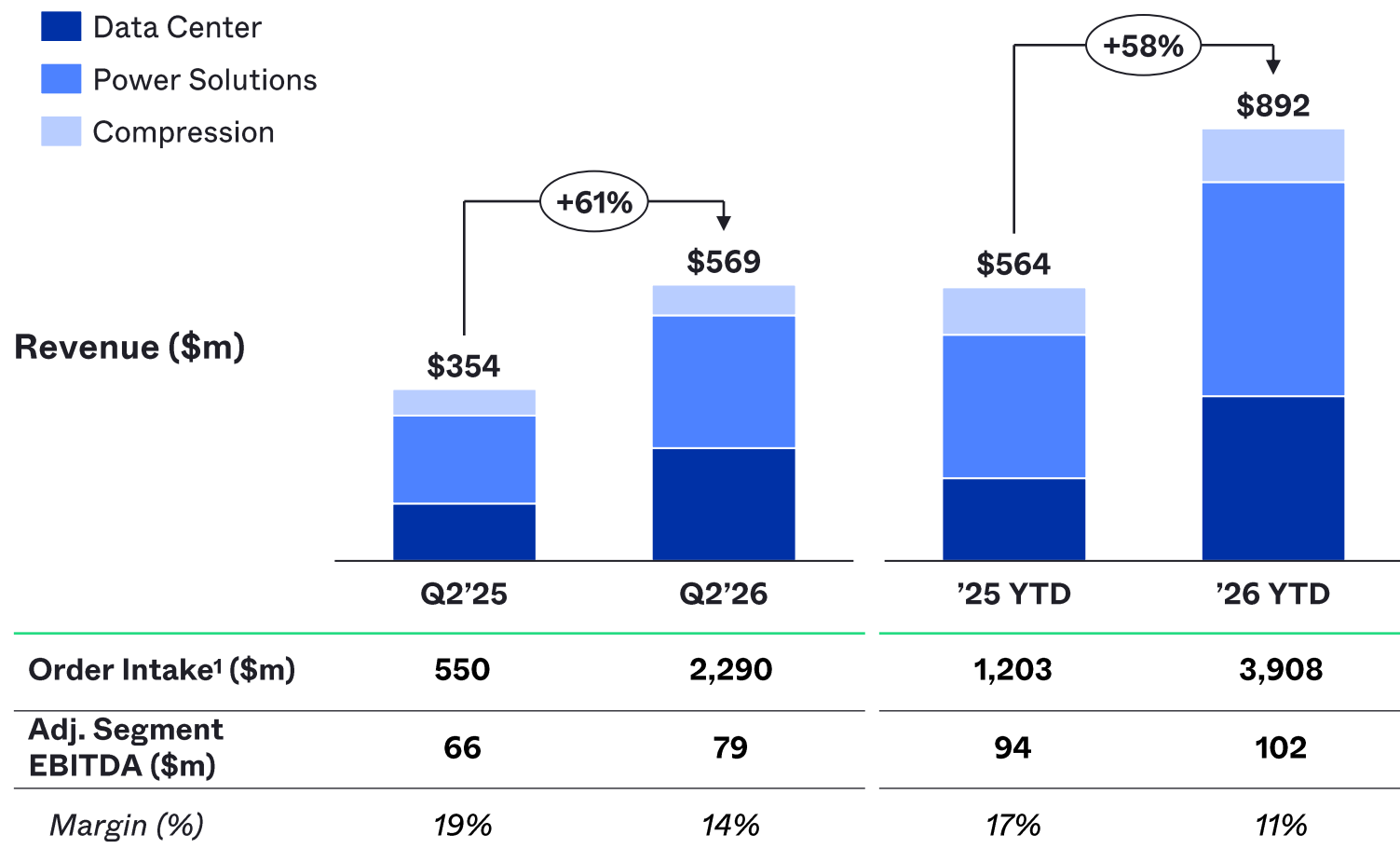
Strong order dynamics already translating into topline growth

Adj. Segment EBITDA (\$m)



Adj. Segment EBITDA growth temporarily constrained by shift in business mix and investments in growth

# Equipment segment

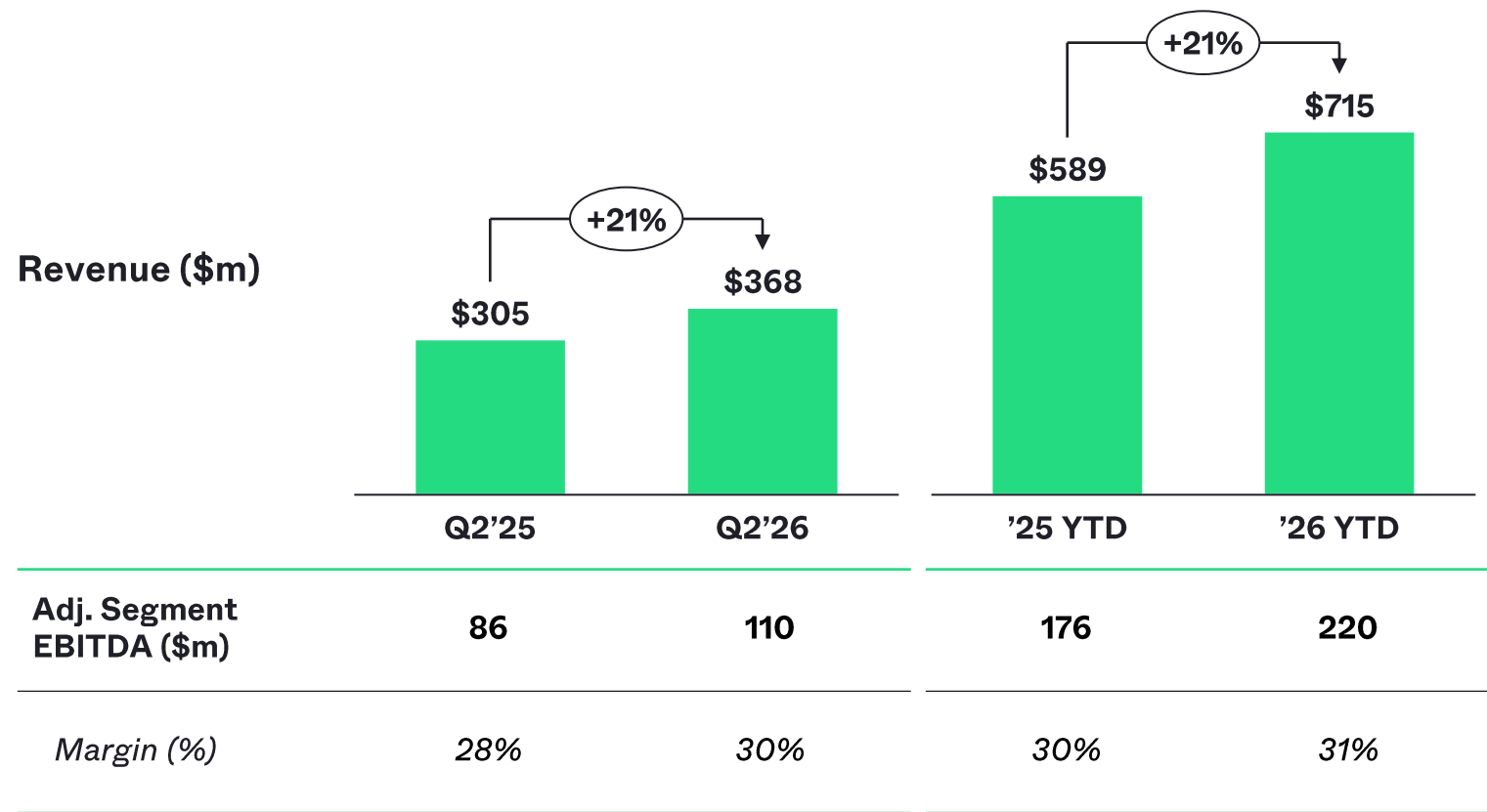


## *We are turning market demand into results*

- Disciplined execution on Equipment Order Backlog<sup>1</sup> expected to translate into revenue growth, including large-scale data center projects
- Margin trajectory reflects self-funded growth investments enabling substantial growth in Equipment Order Intake<sup>1</sup>
- Adjusted Segment EBITDA Margin expected to expand as operating leverage expected to increase in H2 vs H1

**Self-funded capacity expansion is underway to meet growing demand for data center products**

# Services segment



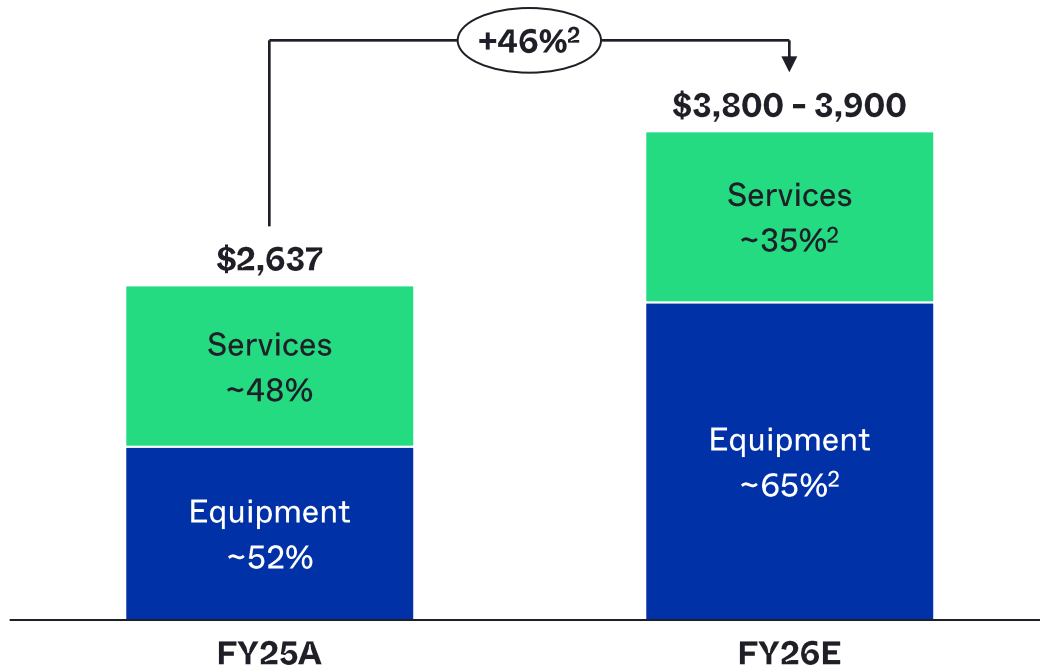
## ***Our flywheel-based business model has delivered***

- Consistent conversion of strong Equipment sales into long-term high-margin Services business
- Temporary growth-related investment in parts capacity and service force mitigated by margin accretive parts vs labor mix
- Growing installed base gives long-term profit growth visibility

**Strong and resilient service growth with additional visibility through today's equipment order backlog and future order intake**

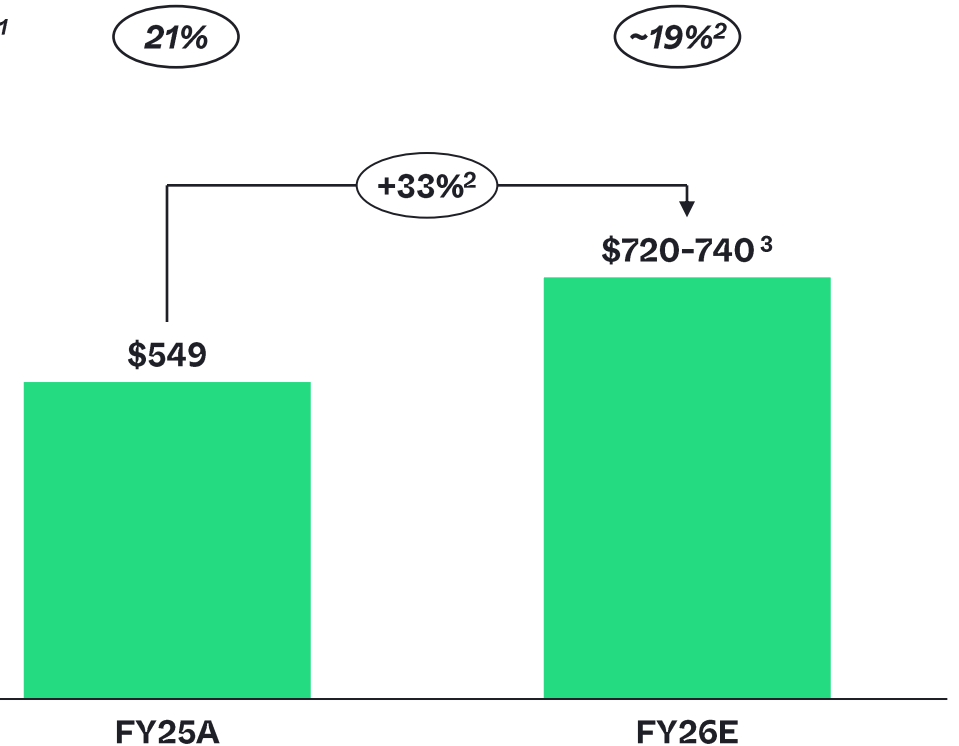
# Fiscal 2026 full-year outlook

## Revenue (\$m)



## Adj. EBITDA<sup>1</sup> (\$m)

Margin<sup>1</sup>



Accelerating revenue growth expected in combination with margin recovery as we grow into our cost base

# Summary

# 04



# INNIO is well positioned for sustained growth



**Strong order pipeline**



**Profitable long-term service growth**



**Well-balanced capacity increase**

INNIO

Q&A

# Appendix

# Financial trending metrics

| INNIO<br>(\$m, other than percentages) | Q2'25 | Q3'25 | Q4'25 | FY 2025 | Q1'26 | Q2'26 | LTM   | Q2'26 y/y % |
|----------------------------------------|-------|-------|-------|---------|-------|-------|-------|-------------|
| Total Revenue                          | 660   | 743   | 741   | 2,637   | 669   | 938   | 3,090 | 42%         |
| Adj. EBITDA <sup>1</sup>               | 144   | 144   | 147   | 549     | 122   | 172   | 586   | 20%         |
| Adj. EBITDA Margin <sup>1</sup>        | 22%   | 19%   | 20%   | 21%     | 18%   | 18%   | 19%   | (3.5)pp     |

## Revenue by Geography (\$m)

|                          |     |     |     |       |     |     |       |      |
|--------------------------|-----|-----|-----|-------|-----|-----|-------|------|
| Total Revenue            | 660 | 743 | 741 | 2,637 | 669 | 938 | 3,090 | 42%  |
| Total Europe             | 263 | 385 | 317 | 1,155 | 263 | 316 | 1,281 | 20%  |
| <i>o/w Germany</i>       | 75  | 72  | 85  | 302   | 72  | 82  | 311   | 10%  |
| Total North America      | 221 | 182 | 216 | 788   | 266 | 440 | 1,104 | 99%  |
| <i>o/w United States</i> | 201 | 157 | 196 | 697   | 240 | 404 | 997   | 101% |
| Rest of World            | 175 | 175 | 207 | 694   | 140 | 182 | 704   | 4%   |

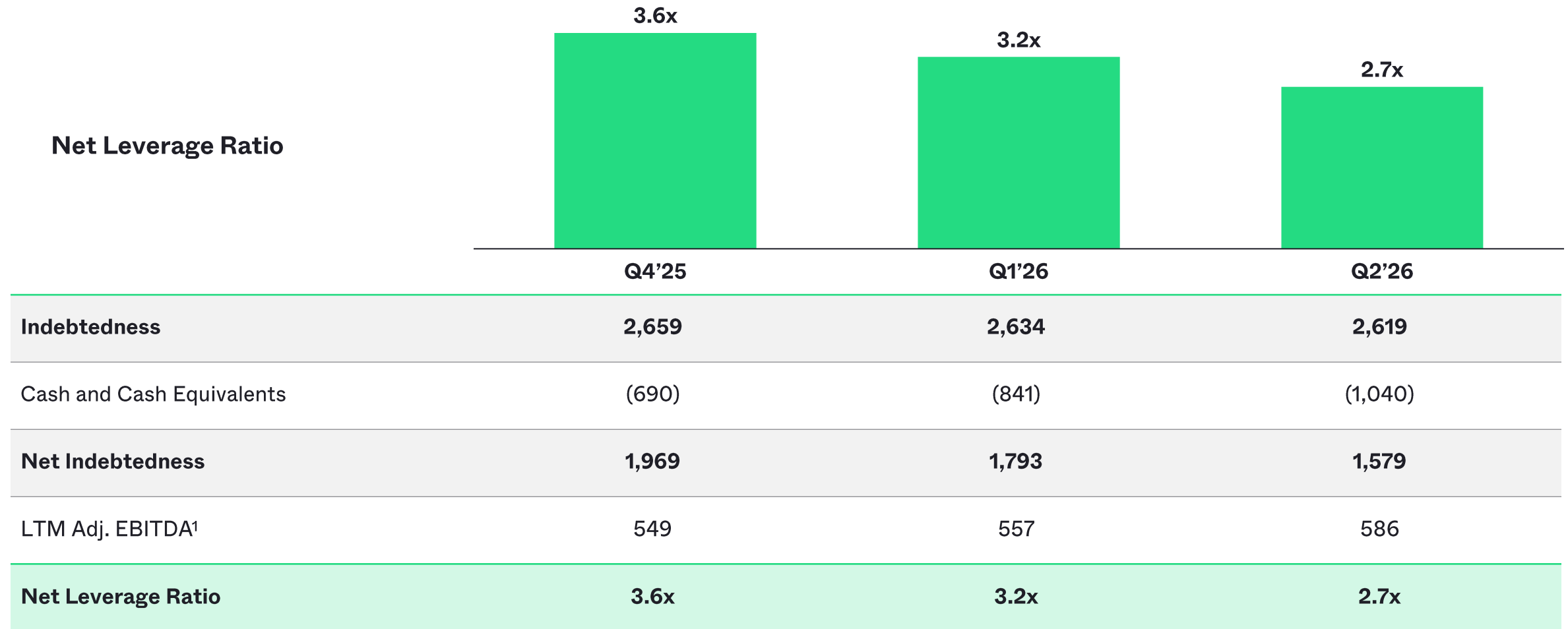
# Financial trending metrics by segment

| Equipment Segment<br>(\$m, other than percentages and GW) | Q2'25        | Q3'25        | Q4'25        | FY 2025      | Q1'26        | Q2'26        | LTM          | Q2'26 y/y %    |
|-----------------------------------------------------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|----------------|
| <b>Equipment Order Intake<sup>1</sup></b>                 | <b>550</b>   | <b>1,975</b> | <b>706</b>   | <b>3,884</b> | <b>1,617</b> | <b>2,290</b> | <b>6,589</b> | <b>316%</b>    |
| <i>o/w Data Center</i>                                    | 294          | 1,386        | 294          | 2,282        | 1,005        | 1,464        | 4,149        | 398%           |
| <i>o/w Power Solutions</i>                                | 209          | 529          | 328          | 1,359        | 457          | 546          | 1,859        | 161%           |
| <i>o/w Compression</i>                                    | 47           | 61           | 84           | 243          | 155          | 281          | 581          | 492%           |
| <b>Equipment Order Backlog<sup>1</sup></b>                | <b>1,735</b> | <b>3,293</b> | <b>3,599</b> | <b>3,599</b> | <b>4,865</b> | <b>6,576</b> | <b>6,576</b> | <b>279%</b>    |
| <b>Revenue</b>                                            | <b>354</b>   | <b>417</b>   | <b>384</b>   | <b>1,365</b> | <b>322</b>   | <b>569</b>   | <b>1,693</b> | <b>61%</b>     |
| <i>o/w Data Center</i>                                    | 118          | 38           | 53           | 262          | 107          | 232          | 431          | 97%            |
| <i>o/w Power Solutions</i>                                | 182          | 327          | 270          | 893          | 168          | 274          | 1,038        | 51%            |
| <i>o/w Compression</i>                                    | 55           | 52           | 61           | 211          | 47           | 63           | 223          | 16%            |
| <b>Adj. Segment EBITDA</b>                                | <b>66</b>    | <b>66</b>    | <b>45</b>    | <b>205</b>   | <b>23</b>    | <b>79</b>    | <b>212</b>   | <b>19%</b>     |
| <b>Adj. Segment EBITDA Margin</b>                         | <b>19%</b>   | <b>16%</b>   | <b>12%</b>   | <b>15%</b>   | <b>7%</b>    | <b>14%</b>   | <b>13%</b>   | <b>(4.8)pp</b> |
| <b>Power Delivered (GW)<sup>1</sup></b>                   | <b>0.9</b>   | <b>1.1</b>   | <b>0.9</b>   | <b>3.4</b>   | <b>0.7</b>   | <b>1.1</b>   | <b>3.8</b>   | <b>20%</b>     |

## Services Segment (\$m, other than percentages)

|                                   |            |            |            |              |            |            |              |              |
|-----------------------------------|------------|------------|------------|--------------|------------|------------|--------------|--------------|
| <b>Revenue</b>                    | <b>305</b> | <b>325</b> | <b>357</b> | <b>1,271</b> | <b>346</b> | <b>368</b> | <b>1,397</b> | <b>21%</b>   |
| <i>o/w Transactional</i>          | 193        | 218        | 226        | 809          | 206        | 236        | 886          | 22%          |
| <i>o/w Contractual</i>            | 113        | 107        | 131        | 463          | 140        | 132        | 511          | 18%          |
| <b>Adj. Segment EBITDA</b>        | <b>86</b>  | <b>90</b>  | <b>107</b> | <b>373</b>   | <b>110</b> | <b>110</b> | <b>417</b>   | <b>28%</b>   |
| <b>Adj. Segment EBITDA Margin</b> | <b>28%</b> | <b>28%</b> | <b>30%</b> | <b>29%</b>   | <b>32%</b> | <b>30%</b> | <b>30%</b>   | <b>1.8pp</b> |

# INNIO's deleveraging path continues



# Reconciliation of GAAP Net Income to Cash Conversion and Free Cashflow Conversion

| (\$m, other than percentages)                      | Q2'25      | Q2'26       | Q2'26 y/y %   | Q2'25 YTD  | Q2'26 YTD   | YTD '26 y/y % | FY 2025     |
|----------------------------------------------------|------------|-------------|---------------|------------|-------------|---------------|-------------|
| <b>Net Income (loss)</b>                           | <b>62</b>  | <b>(17)</b> | <b>(127)%</b> | <b>97</b>  | <b>(26)</b> | <b>(127)%</b> | <b>142</b>  |
| Management adjustments                             | 4          | 85          |               | 6          | 103         |               | 39          |
| Other non-cash items                               | 2          | 2           |               | 4          | 6           |               | 10          |
| Depreciation and amortization                      | 37         | 40          |               | 72         | 78          |               | 154         |
| Other income (expense) – net                       | (1)        | (4)         |               | (2)        | (7)         |               | (1)         |
| Interest expense and related financing costs – net | 22         | 53          |               | 50         | 124         |               | 164         |
| Income tax expense                                 | 18         | 13          |               | 30         | 17          |               | 42          |
| <b>Adj. EBITDA<sup>1</sup></b>                     | <b>144</b> | <b>172</b>  | <b>20%</b>    | <b>258</b> | <b>295</b>  | <b>14%</b>    | <b>549</b>  |
| Capex                                              | (21)       | (50)        |               | (48)       | (102)       |               | (171)       |
| <b>Adj. EBITDA - Capex<sup>2</sup></b>             | <b>123</b> | <b>122</b>  | <b>0%</b>     | <b>210</b> | <b>193</b>  | <b>(8)%</b>   | <b>378</b>  |
| <b>Cash Conversion<sup>3</sup></b>                 | <b>85%</b> | <b>71%</b>  |               | <b>81%</b> | <b>66%</b>  |               | <b>69%</b>  |
| <b>Net Income (loss)</b>                           | <b>62</b>  | <b>(17)</b> | <b>(127)%</b> | <b>97</b>  | <b>(26)</b> | <b>(127)%</b> | <b>142</b>  |
| Depreciation & Amortization                        | 37         | 40          |               | 72         | 78          |               | 154         |
| Change in NWC <sup>4</sup>                         | (45)       | 139         |               | (87)       | 253         |               | 219         |
| Other Non-Cash Expense (income)                    | 13         | 93          |               | 8          | 139         |               | 33          |
| <b>Net Cash Provided by Operating Activities</b>   | <b>67</b>  | <b>255</b>  | <b>282%</b>   | <b>91</b>  | <b>444</b>  | <b>390%</b>   | <b>548</b>  |
| Capex                                              | (21)       | (50)        |               | (48)       | (102)       |               | (171)       |
| <b>Free Cashflow<sup>5</sup></b>                   | <b>45</b>  | <b>205</b>  | <b>352%</b>   | <b>42</b>  | <b>342</b>  | <b>707%</b>   | <b>377</b>  |
| <b>Free Cashflow Conversion<sup>6</sup></b>        | <b>73%</b> | <b>n/m</b>  |               | <b>44%</b> | <b>n/m</b>  |               | <b>266%</b> |

Note: In \$Millions unless otherwise stated. <sup>1</sup> Adjusted EBITDA is a non-GAAP measure. Please see the reconciliation and definition slides in this appendix for more information. <sup>2</sup> Adj. EBITDA - Capex is a non-GAAP measure and defined as Adj. EBITDA – Capex. <sup>3</sup> Cash Conversion is a non-GAAP measure. And is defined as (Adj. EBITDA – Capex) / Adj. EBITDA; <sup>4</sup> Consists of Accounts Receivable, Prepaid Expenses, Inventories, Accounts Payable, Contract Liabilities, Accrued Liabilities and Other Assets and Liabilities; <sup>5</sup> Free Cashflow is a non-GAAP measure and is defined as Operating Cashflow – Capex; <sup>6</sup> Free Cashflow Conversion is a non-GAAP measure and is defined as (Operating Cashflow – Capex) / Net Income.

# Reconciliation of GAAP EPS to Adjusted EPS

| Three Months Ended June 30 (\$m, other than share amounts and per share amounts) | Q2'25       | Q2'26         |
|----------------------------------------------------------------------------------|-------------|---------------|
| <b>Adj. Segment EBITDA</b>                                                       | <b>152</b>  | <b>188</b>    |
| Unallocated corporate costs (HQ & other not included in Adjusted Segment EBITDA) | (8)         | (16)          |
| <b>Total Group Adjusted EBITDA</b>                                               | <b>144</b>  | <b>172</b>    |
| Management adjustments                                                           | (4)         | (85)          |
| Other non-cash items                                                             | (2)         | (2)           |
| Depreciation and amortization                                                    | (37)        | (40)          |
| Other income (expense) – net                                                     | 1           | 4             |
| Interest expense and related financing costs – net                               | (22)        | (53)          |
| Income tax expense                                                               | (18)        | (13)          |
| <b>Net Income (loss)</b>                                                         | <b>62</b>   | <b>(17)</b>   |
| <b>Diluted EPS</b>                                                               | <b>0.08</b> | <b>(0.02)</b> |
| Management adjustments                                                           | 4           | 85            |
| Tax effect of adjustments                                                        | (1)         | (11)          |
| <b>Adjusted Net Income<sup>1</sup></b>                                           | <b>65</b>   | <b>57</b>     |
| <b>Diluted Adjusted EPS<sup>1</sup></b>                                          | <b>0.09</b> | <b>0.08</b>   |
| Weighted-average number of shares outstanding                                    | 750,000,000 | 750,050,711   |

Note: In \$Millions unless otherwise stated.

<sup>1</sup> Adjusted Net Income and Diluted Adjusted EPS are non-GAAP measures. Adjusted Net Income includes the effect of unrealized foreign currency revaluation gains/losses from external and internal USD loans in EUR functional currency entities. For the three months ended June 30, 2026 and 2025, these amounted to a \$(11.9) million loss and \$13.8 million gain, respectively, or an unfavourable variance of \$(25.7) million.

# Reconciliation of Adj. Segment EBITDA to Net Income

| (\$m)                                                                | Q2'25      | Q3'25      | Q4'25      | FY'25      | Q1'26      | Q2'26      | LTM        |
|----------------------------------------------------------------------|------------|------------|------------|------------|------------|------------|------------|
| <b>Net income (loss)</b>                                             | 62         | 40         | 5          | 142        | (9)        | (17)       | 19         |
| Income tax expense                                                   | 18         | 15         | (3)        | 42         | 5          | 13         | 30         |
| Interest expense and related financing costs - net                   | 22         | 35         | 79         | 164        | 71         | 53         | 237        |
| Other income (expense) - net                                         | (1)        | 3          | (3)        | (1)        | (3)        | (4)        | (7)        |
| Depreciation and amortization                                        | 37         | 41         | 40         | 154        | 38         | 40         | 160        |
| Other non-cash items                                                 | 2          | 2          | 4          | 10         | 4          | 2          | 12         |
| Management adjustments                                               | 4          | 8          | 25         | 39         | 18         | 85         | 136        |
| Share-based compensation                                             | -          | -          | -          | -          | -          | 1          | 1          |
| IPO and Public market readiness costs                                | 0          | 5          | 7          | 12         | 10         | 81         | 103        |
| Transformation costs <sup>3</sup>                                    | 3          | 3          | 5          | 13         | 4          | 2          | 13         |
| Transaction costs <sup>2</sup>                                       | 0          | 0          | 11         | 11         | 4          | 1          | 16         |
| Acquisition and Divestment related gains (losses) - net <sup>1</sup> | 1          | 1          | 2          | 3          | 0          | 1          | 3          |
| <b>Adj. EBITDA</b>                                                   | <b>144</b> | <b>144</b> | <b>147</b> | <b>549</b> | <b>122</b> | <b>172</b> | <b>586</b> |
| Unallocated corporate costs                                          | 8          | 12         | 5          | 29         | 10         | 16         | 43         |
| <b>Adj. Segment EBITDA</b>                                           | <b>152</b> | <b>156</b> | <b>151</b> | <b>578</b> | <b>133</b> | <b>188</b> | <b>629</b> |

Note: In \$Millions unless otherwise stated. <sup>1</sup> Acquisition and divestment related gains and losses incurred in connection with planned and completed acquisitions, including legal and professional fees. Contingent consideration arrangements (earn-outs) relate to specific acquisitions. <sup>2</sup> Transaction costs include legal and professional fees related to our legal reorganization completed in June 2026 and adapting our financing structure and costs related to the July 2023 investment by Luxinva into INNIO. <sup>3</sup> Transformation costs include costs in a given year incurred in relation to significant operational change initiatives and the ramp up of supply chain capacity. This includes the ramp up of our business transformation efforts to support our capacity expansion initiatives to strengthen internal manufacturing and supply chain foundations, supported by dedicated third-party expertise to accelerate the capacity uplift. Costs also include those associated with streamlining management structures, processes and operational performance.

# Glossary

| Term                     | Category | Definition                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                   |
|--------------------------|----------|------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| FTEs                     | General  | Full time equivalents. We define FTEs as each of our employees or employees of record, which are employees hired on behalf of us by a third-party organization, excluding interns, contractors, apprentices, passive employees and employees on leaves of absence.                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                           |
| Production Capacity      | General  | We define Production Capacity as the aggregate electrical power output (MW) of engines/gensets produced in the relevant period. Specifically, Production Capacity is calculated as the sum across all produced units of the nameplate electrical output (MW) of each engine/genset multiplied by the respective quantity produced.                                                                                                                                                                                                                                                                                                                                                                                                                                           |
| Slot Reservation         | General  | Defined as a contractual agreement between a customer and INNIO reserving a dedicated production slot for Equipment.                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                         |
| Adjusted Segment EBITDA  | General  | Adjusted Segment EBITDA is defined as earnings before interest, income taxes, depreciation and amortization, adjusted for items that management believes are not indicative of core operating performance, including (i) restructuring costs, (ii) transaction related costs associated with acquisitions and other strategic activities, (iii) transformation costs related to significant organizational change initiatives, (iv) costs incurred for IPO and public-market readiness, and (v) share-based compensation expense. We define Adjusted Segment EBITDA margin as Adjusted Segment EBITDA divided by revenue.                                                                                                                                                    |
| Equipment Order Backlog  | KPI      | We define Equipment Order Backlog as Equipment Order Intake that has not yet been fulfilled towards the customer. Equipment Order Backlog is measured as of the end of a given period.                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                       |
| Equipment Order Intake   | KPI      | We define Equipment Order Intake as the booking of a new sales order for the Equipment segment within a given period when specific criteria are met, including a signed contract, defined scope, fixed price, delivery schedule, and fully defined terms and conditions. The order must have a low probability of cancellation, all necessary approvals and risk reviews completed, and any required down payment (if any) received. Equipment Order Intake is measured over a given period.                                                                                                                                                                                                                                                                                 |
| Installed Base           | KPI      | All active Jenbacher and Waukesha engines with their corresponding power output, measured in gigawatts (GW). Active is defined as operationally available for the customer without implying any operational running profile. Active excludes all inactive engines (i.e. engines on stock or not yet commissioned, engines decommissioned) and all engines owned or controlled by customers for whom the provision of services is restricted or prohibited or where we are unable to deliver the full-scope. We report Installed Base on an annual basis.                                                                                                                                                                                                                     |
| Power Delivered          | KPI      | We define Power Delivered as the aggregate electrical power output, measured in GW, of engines/gensets for which revenue has been recognized in the relevant period. Specifically, Power Delivered is calculated as the sum across all delivered units of the nameplate electrical output, measured in megawatts, of each engine/genset multiplied by the respective quantity recognized. For our compression business line, Power Delivered is calculated by converting horsepower output into megawatts. Power Delivered is measured over a given period.                                                                                                                                                                                                                  |
| Adjusted EBITDA          | Non-GAAP | We define Adjusted EBITDA as net income as adjusted for (i) income tax expense, (ii) interest and other financial charges - net, (iii) other non-operating (income)/expense - net, (iv) depreciation and amortization, (v) other non-cash items, (vi) IPO and public market readiness costs, (vii) transformation costs, (viii) transaction costs and (ix) acquisition and divestment related gains and losses and (x) share-based compensation expense. We define Adjusted EBITDA margin as Adjusted EBITDA divided by revenue.                                                                                                                                                                                                                                             |
| Adjusted Net Income      | Non-GAAP | We define Adjusted Net Income as net income (loss) as adjusted for ((i) management adjustments comprising (a) IPO and public market readiness costs, (b) transformation costs, (c) transaction costs, (d) acquisition and divestment related gains and losses and (e) share-based compensation expense and (ii) adjusted tax effects from management adjustments.                                                                                                                                                                                                                                                                                                                                                                                                            |
| Diluted Adjusted EPS     | Non-GAAP | We define adjusted earnings per share ("Diluted Adjusted EPS") as Adjusted Net Income divided by the weighted-average number of common shares issued and outstanding and the dilutive effect computed under the treasury stock method of potential common shares issued (RSUs awarded). Diluted Adjusted EPS, derived from Adjusted Net Income is a non-GAAP financial measure used by our management to provide additional perspective and insights when analyzing the core operating performance of the Company from period to period and trends in the Company's historical operating results. Accordingly, we believe these measures provide useful information to investors in understanding and evaluating our operating results in the same manner as our management. |
| Cash Conversion          | Non-GAAP | Defined as (Adj. EBITDA – Capex) / Adj. EBITDA. Capital expenditures are the sum of the additions to property, plant and equipment and additions to intangible assets over a given period.                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                   |
| Free Cashflow            | Non-GAAP | Defined as Net Cash Provided by Operating Activities – Capex.                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                |
| Free Cashflow Conversion | Non-GAAP | Defined as (Net Cash Provided by Operating Activities less Total Capex) / Net Income. Capital expenditures are the sum of the additions to property, plant and equipment and additions to intangible assets over a given period.                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                             |

INNIO